



Insperity Fact Sheet

The Company:	Insperity, Inc., a trusted advisor to America's best businesses for more than 32 years, provides an array of human resources and business solutions designed to help improve business performance.
Primary Services:	The Insperity® Workforce Optimization® solution is the most comprehensive offering in the marketplace, delivering administrative relief, better benefits, reduced liabilities and a systematic way to improve productivity. The Insperity Workforce Optimization solution includes a bundle of HR services such as employment administration, government compliance, employee benefits, workers' compensation, payroll and payroll tax administration, policies and best practices, and training and development programs, among others.
Business Performance Solutions:	Additional business performance solutions include Human Capital Management, Payroll Services, Time and Attendance, Performance Management, Organizational Planning, Recruiting Services, Employment Screening, Financial Services, Expense Management, Retirement Services and Insurance Services, enabling companies to take advantage of the specific solutions that meet their current needs.
Target Market:	Insperity's target market is represented by businesses that have 5-5,000 employees and aspire to run better, grow faster and make more money. Insperity's clients have relatively low workers' compensation and unemployment risks and most are in white collar or skilled blue collar industries, such as technology, engineering, real estate, accounting, medical services, banking, legal, insurance and light manufacturing.
Clients/Employees:	Insperity serves more than 100,000 businesses with over 2 million employees. The company has more than 2,900 corporate employees.
Year Established:	Founded in April 1986
Publicly Traded:	Insperity is publicly traded on the New York Stock Exchange under the ticker symbol NSP. The company completed its initial public offering in January 1997.
Revenues:	2017 revenues were \$3.3 billion
Officers:	Paul J. Sarvadi , Chairman and Chief Executive Officer Richard G. Rawson , President A. Steve Arizpe , Executive Vice President, Client Services and Chief Operating Officer Jay E. Mincks , Executive Vice President, Sales and Marketing Douglas S. Sharp , Senior Vice President, Finance, Chief Financial Officer and Treasurer James D. Allison , Senior Vice President, Pricing and Cost Analysis

Ross L. Astramecki, Senior Vice President, Sales
Gregory R. Clouse, Senior Vice President, Service Operations
Betty L. Collins, Senior Vice President, Corporate Human Resources
Tom P. Gearty, Senior Vice President, Traditional Employment Solutions
Daniel D. Herink, Senior Vice President, Legal, General Counsel and Secretary
Kathy A. Johnson, Senior Vice President, MidMarket Operations
Samuel G. Larson, Senior Vice President, Enterprise and Technology Solutions
Larry D. Shaffer, Senior Vice President, Marketing and Business Development

Corporate Headquarters: 19001 Crescent Springs Dr.
Kingwood, Texas 77339-3802
281-358-8986, or 800-237-3170

Offices: Insperity operates in 68 offices throughout the United States in the following markets: Atlanta, Austin, Baltimore, Boston, Charlotte, Chicago, Columbus, Dallas/Fort Worth, Denver, Fort Lauderdale, Houston, Indianapolis, Kansas City, Los Angeles, Madison, Minneapolis, Nashville, New Jersey, New York City, Orlando, Philadelphia, Phoenix, Raleigh, San Antonio, San Diego, San Francisco, San Jose, Seattle, St. Louis and Washington, D.C.

Website: www.insperity.com

Honors/Recognition: **Best Big Companies in America:** In 2009, Insperity was included for the sixth time on the annual Forbes Platinum 400 list of the Best Big Companies in America in the Business Services and Supplies category.

Stevie Award for Great Employers: In 2017, for the second year, Insperity received a Gold Stevie Award as Employer of the Year in Business Services and a Bronze Stevie Award for HR Technology Solution Provider of the Year.

America's Top Workplaces: In 2013, Insperity was ranked in the top three percent of the best U.S. workplaces with more than 1,000 employees based on a nationwide survey by WorkplaceDynamics.

Best Companies to Work For: Insperity was named in 2018 to Texas Monthly's list of Best Companies to Work For in Texas for the 13th time. Insperity also has received regional workplace recognition awards in Colorado, Florida, Illinois, New Jersey and North Carolina. The awards are based in large part on the results of a survey sent to the company's employees located in the specific states.

Best Places to Work: In 2017, Insperity was ranked No. 1 by the Houston Business Journal on the Best Places to Work in Houston list in the category of companies with 500 or more employees, marking the 16th year the company has been included on the list. Insperity also has received numerous workplace recognition awards in outlying markets, including Atlanta, Austin, Baltimore, Charlotte, Dallas / Fort Worth, Denver, Los Angeles, Minneapolis, New York City, Orlando, Phoenix, Raleigh, San Antonio and San Francisco. The awards are based on the results of a survey sent to the company's employees in the various markets.

Top 100 Workplaces: Insperty was ranked No. 1 in 2017 on the Houston Chronicle list of Top 100 Workplaces, marking the eighth consecutive year on the list. The award is based in large part on the results of a survey sent to the company's employees located in Houston.

Best PEO for Small Businesses: In 2018, Insperty was designated as the Best PEO for Small Businesses by Business News Daily for the second time based on in-depth research through company websites, calls to customer service centers and client interviews.

Mid-Market Company of the Year: In 2013, Insperty was named by CEO Connection as the Mid-Market Company of the Year, an award that recognizes companies with annual revenues between \$100 million and \$3 billion that embody the highest standards of leadership in business and society.

Ernst & Young Entrepreneur Of The Year: Insperty President and Chief Executive Officer Paul J. Sarvadi was named 2001 National Ernst & Young Entrepreneur Of The Year in the Service category. The awards recognize "outstanding entrepreneurs who have created and sustained successful growing business ventures."

Conn Award: Insperty Chairman and Chief Executive Officer Paul J. Sarvadi received the prestigious Conn Family Distinguished New Venture Leader Award for 2004 from the Mays Business School at Texas A&M University. The Conn Award was established to recognize outstanding business achievement accomplished in an innovative manner.

Texas Business Hall of Fame: In 2007, Insperty Chairman and Chief Executive Officer Paul J. Sarvadi was inducted into the Texas Business Hall of Fame. The award recognizes the state's business leaders who have made outstanding contributions in their field and in the communities in which they live.

For More Information:

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